

Michael Tiagwad

President and Chief Executive Officer



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Responsibilities

Michael Tiagwad is responsible for the management and oversight of Conner Strong & Buckelew. He is actively involved in the strategic direction of the firm in addition to the firm's merger and acquisition activities. He is also heavily involved with the firm's larger relationships. Tiagwad has a wealth of experience in all facets of commercial insurance including Alternative Risk solutions and Wrap-up insurance programs. He was one of the original professionals responsible for the strategy behind the creation of Globex International and Innovative Captive Strategies (ICS).

Conner Strong & Buckelew is privately held and is one of the largest insurance brokerages in the country. The firm places in excess of \$2 billion in premium volume annually and serves clients in all 50 states. Business operates out of offices in New Jersey, Pennsylvania, New York, Delaware, Massachusetts, Georgia and Florida. Conner Strong & Buckelew is a diversified brokerage firm, serving clients in both the property and casualty and employee benefits arenas. Specialty practice areas include life science & technology, healthcare, construction, hospitality & gaming, public entity and real estate, among others. Extensive resources are available to provide surety, safety, claims and forensic accounting support.

Background

Prior to joining Conner Strong & Buckelew in 2005, Tiagwad spent 17 years at The Graham Company, a Philadelphia based insurance brokerage. Initially, Tiagwad oversaw the company's sales efforts, and in 1998 he became President of the agency. Under Tiagwad's leadership, the firm grew to become one of the 50 largest agencies in the United States. Prior to Tiagwad's employment at The Graham Company, he spent eight years at Xerox Corporation in various sales and marketing positions.

Education

Central Connecticut State University – Bachelor of Business Administration

Community Involvement

Member of the Board of Governors for the Academy of Risk Management and Insurance for Saint Joseph's University

Advisory Board Member for NFTE (Network For Teaching Entrepreneurship)

Led record-setting fundraising effort for Caron Treatment Centers My First Year of Recovery Program
