

Thomas Trullinger

Senior Vice President, Mergers & Acquisitions



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Responsibilities

Thomas Trullinger is the Senior Vice President of Mergers and Acquisitions for Conner Strong & Buckelew. In this role, Trullinger is responsible for identifying various growth opportunities to help expand the firm's geographic footprint. He performs in-depth financial analyses on companies of interest in order to assess potential value and gauge the level of capital investment required. Trullinger also coordinates and performs financial due diligence to help identify potential weaknesses or areas of inherent risk present in proposed transactions.

Background

Trullinger brings more than 15 years of commercial insurance industry experience to Conner Strong & Buckelew. Previously, Trullinger was Vice President and Senior Area Executive for the Mid-Atlantic area, the second largest area, for Zurich North America. During this time, Trullinger provided leadership for all business units in his territory focusing on financial results, broker development and customer relationships. Prior to his time at Zurich, Trullinger worked as a Marketing Representative for Philadelphia Insurance Companies, where he managed the Philadelphia area agents, developed relationships with key clients and contributed to business development and customer retention.

Education

Boston College – Bachelor of Science, Human Development
